

TRY TRADES



April 10, 2025

Big Flats Municipal Campus

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Special thanks to the **Big Flats Fire Department** and the **Big Flats Legion** for graciously providing parking during the 2025 Try Trades event and to the **Steuben County IDA** for its continued support and sponsorship!

Thank you to all the **Municipalities in Chemung County** for sending **volunteers** to staff the event and make this day possible!

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www.Ironworkers33.org

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LeChase is proud to sponsor the
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STATE OF NEW YORK
EXECUTIVE CHAMBER

ALBANY 12224

KATHY HOCHUL
GOVERNOR

April 10, 2025

NYS Department of Labor/
Division of Employment and Workforce Solutions
318 Madison Avenue
Elmira, NY 14901

Dear Friends:

It is my pleasure to send greetings to everyone gathered for the New York State Department of Labor's 2025 Southern Tier Try Trades Event.

This annual exhibition offers local students in-depth opportunities to explore high demand trade career options in order to strengthen the Greater Southern Tier workforce while promoting personal development among attendees. By connecting young people with trade industry experts and providing a range of hands-on activities, including in construction, welding, and carpentry, the Try Trades Event allows those present to discover new interests and build upon their potential.

On behalf of all New Yorkers, I am grateful for your dedication to strengthening the skilled trades and creating a more prosperous state. Best wishes for an enjoyable event.

Sincerely,


Kathy Hochul
Governor

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*Lighting
the way*

Contact: Jon Mazzaraco
trainingdirector@ibewlocal139.org

Earning a competitive salary

Want to earn great wages while learning in-demand skills? Your earning power depends on your skills, experience and location. Check out these annual incomes for the Southern Tier Region from the New York State Dept. of Labor's website.

Job Title	Average Salary
Bus /Truck & Diesel Mechanics	\$55,000
Brickmasons	\$73,000
Carpenters	\$51,000
Cement/Concrete Finishers	\$72,100
Civil Engineers	\$82,200
Civil/ Mechanical Engineering Technicians	\$63,700
CNC Operators & Programmers	\$64,200
Construction and Building Inspectors	\$59,400
Construction Laborers	\$47,300
Power-Line Installers and Repairers	\$79,200
Electricians	\$64,000
HVAC Mechanics	\$50,000
Highway Maintenance Workers	\$48,200
Industrial Machinery Mechanics	\$62,000
Machinists	\$50,800
Mechanical Drafters	\$52,200
Operating Engineers	\$62,700
Painters/Glaziers	\$65,500
Plumbers, Pipefitters, & Steamfitters	\$76,700
Roofers	\$50,000
Sheet Metal Workers	\$61,700
Solar Thermal Installer & Technicians	\$76,700
Surveyors	\$63,700
Welders	\$46,300
Wind Turbine Service Technicians	\$62,800

**To jumpstart your career, reach out to the organizations
in this Guidebook and/or onsite today!**



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Greater
Southern
Tier
BOCES

TOGETHER WE ARE

helping today's young people connect with training and
employment opportunities in the Twin Tiers.



Scan here for
more information



The Twin Tier ARISE Program (TTAP) is federally supported by the Appalachian Regional Commission as part of an award totaling \$9,250,478 with a total of \$4,522,666 or 48.89% of this project being financed with federal funds, and \$4,727,812 or 51.11% financed by other sources.

2025 Try Trades

Exhibitors

Alfred State College

CAF USA

CSS Workforce NY

EDF Renewables

Erway Ambulance

Evans Roofing Company

Gorick Construction

GST BOCES Adult Education

Hunt –EAS

IBEW Local 139

International Union of Operating Engineers Local 158

International Union Painters & Allied Trades

Iron Workers Local 33

Laborers' Local 785

New York State Electric & Gas— NYSEG

North Atlantic States Regional Council of Carpenters, Local 277

NYS Department of Labor Apprenticeship Training

NYS Department of Transportation

Repsol

Sheet Metal Workers' International Association (SMART) 112

SUNY Corning Community College

Teamsters Local 294

UDIG NY

2025 Try Trades

Connect with Exhibitors

Alfred State College: Visit us at www.alfredstate.edu

CAF USA: Call 607-735-5251 or visit www.caf.net/en/compania/caf-usa/

CSS Workforce NY: Online at www.csswny.com

EDF Renewables: <https://careers.edf-re.com>

Erway Ambulance: www.erwayambulance.com or call 607-721-7741

Evans Roofing: www.evansroofingcompany.com

Gorick Construction: www.gorickconstruction.com/careers, call: (607) 775-1765 or email: info@gorickconstruction.com

GST BOCES Adult Education: Visit us at www.gstboces.org

HUNT Engineers|Architects|Surveyors: Email resumes@hunt-eas.com or visit: Hunt-eas.com and click on "Careers."

IBEW Local 139: Email Jon Mazzarco, Trainingdirector@ibewlocal139.org

International Union Painters & Allied Trades District Council 4: Visit us at www.dc4.org/open-recruitment

International Union of Operating Engineers Local 158: Visit: <https://www.iuoe158.org/apprenticeship-training/district-832/>

Iron Workers Local 33: Applications daily at the local, 650 Trabold Rd., Rochester, or email: stavernia@ironworkers33.org

Laborers' Local 785: Online at www.laborers785.org or call (607) 272-3122 to request an application be mailed to you.

New York State Electric & Gas— NYSEG: Visit us at: www.iberdrola.wd3.myworkdayjobs.com/en-US/Iberdrola

North Atlantic States Regional Council of Carpenters, Local 277: Attend an information session the 1st Monday of each month at 6:00pm at 181 Industrial Park Road, Horseheads, NY or call (315) 468-7901 Ext 6

NYS Department of Labor Apprenticeship: Learn more at: dol.ny.gov/apprenticeship/become-apprentice

NYS Department of Transportation: Online at ww.ny.gov/dotjobs

Repsol: Online at www.repsol.com/en/careers/work-at-repsol

SMART Local 112: Online at www.smw112.org

SUNY Corning Community College: Online at www.corning-cc.edu

Teamsters Local 294: Online at www.teamsterslocal294.org

UDig NY: Learn more at www.udigny.org



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The Wayland Solar Energy Center is a proposed 120 MW solar energy generation facility located in the Towns of Springwater and Wayland, New York.

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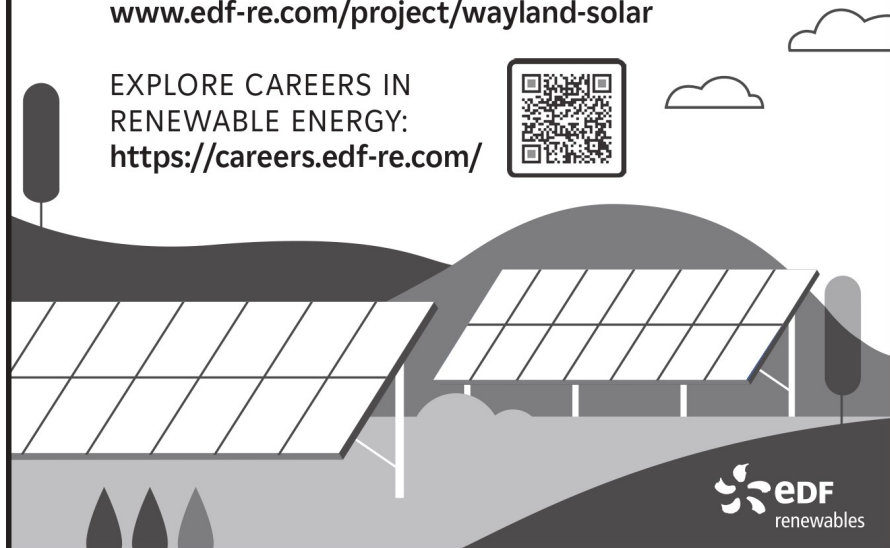
If you share our passion for a cleaner and more sustainable world, we'd love to meet you.

LEARN MORE:

www.edf-re.com/project/wayland-solar

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<https://careers.edf-re.com/>



CHEMUNG COUNTY CHAMBER OF COMMERCE

The mission of the Chemung County Chamber of Commerce is to represent the business community in the promotion of the prosperity, and the quality of life throughout its service area.

For more than 100 years, the Chemung County Chamber of Commerce has been the leading voice of business in the region. Through efforts in such diverse areas as local, State, and Federal legislation, small business concerns, tourism promotion, and economic development.

Specific programs include Business Education Roundtable, Convention and Visitors Bureau, Tourism Promotion Agency, Leadership Chemung, Public Affairs Council, Member Services Council, and Special Issue task force.

The Chamber works daily to enhance the economic well-being, and quality of life in Chemung County.

The Chemung County Chamber of Commerce is proud to have the opportunity to partner with and support the Growing Skilled Trades in the Greater Southern Tier.

400 East Church Street Elmira, NY 14901
(607) 734-5137 | info@chemungchamber.org
www.chemungchamber.org • www.marktwaincountry.com



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Becoming aware of career options and opportunities
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Showing community support of schools
Engaging current employees



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607-795-5320 cdc@gstboces.org

Career Development Council, Inc. is an educational non-profit affiliated with the Greater Southern Tier BOCES.

International Union of Operating Engineers

Local 158



District 106
Albany, NY

District 545
Syracuse, NY

District 832
Rochester, NY

Jonathan Lanse, Business Manager

(518) 431-0600

Christopher Manus, President

Donald Smith, Rec. Corres. Sec.

John Tarasuk, Vice President

Robert Aikens, Financial Secretary

Sarah Ferguson, Treasurer



10 CORE SKILLS Tradespeople Need to Advance Their Careers



In today's competitive job market, tradespeople require more than technical expertise to succeed.

These ten essential skills can help propel careers forward:

☐ **Customer Service Management**

Understanding client needs and expectations is key. Patience, clear explanations, and good manners enhance customer satisfaction. Leveraging service management software can help streamline scheduling, payments, and follow-ups.

☐ **Communication**

Strong verbal and written communication skills allow tradespeople to articulate ideas, discuss job details, and clarify technical issues. Active listening fosters teamwork and builds positive relationships with colleagues and clients.

☐ **Ambition**

A drive for success pushes tradespeople to seek new opportunities, enhance skills, and pursue certifications. Continuous self-improvement and taking on challenges are often recognized and rewarded within the industry.

☐ **Problem-Solving**

Tradespeople frequently face unexpected challenges. The ability to assess problems, think quickly, and implement effective solutions increases efficiency and enhances reputation. Preventative strategies are equally valuable.

☐ **Time Management**

Balancing multiple tasks and deadlines is essential. Prioritizing work improves productivity, reduces stress, and demonstrates professionalism, making tradespeople more reliable and promotable.



☐ **Financial Management**

Understanding budgets, cost estimation, and invoicing is crucial. For those considering business ownership, financial literacy helps ensure profitability and long-term success.

☐ **Leadership**

Supervising tasks, mentoring team members, and setting quality standards build respect and open doors to managerial roles. Leadership skills enhance teamwork and workplace efficiency.

☐ **Teamwork**

Collaboration is essential for efficiency, productivity, and a positive work environment. Strong teamwork skills contribute to career growth by demonstrating reliability and cooperation.

☐ **Flexibility and Adaptability**

Tradespeople must adjust to new technologies, work environments, and industry regulations. Embracing change showcases resilience and keeps skills relevant.

☐ **Professionalism**

Punctuality, commitment to quality, adherence to safety standards, and respect for colleagues and clients enhance credibility and career prospects.

Mastering these soft skills helps tradespeople stand out, build strong professional relationships, and advance in their careers.

SkillsYouNeed. (2011–2025). *Tradespeople soft skills*. Retrieved March 26, 2025, from

<https://www.skillsyouneed.com/rhubarb/tradespeople-soft-skills.html>

***Sheet Metal, Air, Rail and Transportation
Local Union # 112***



*Randy Evans.
Business Manager/FST*

*Jasen Swanson
Business Agent/Organizer*

*Brett Bennett
Market Development Specialist*

*Sean Gabriel
President*

Elmira Office (Main)

P.O. Box 1146

1200 Clemens Center Parkway

Elmira, New York 14902

Office: 607-733-3732

Email: office@smw112.org

Website: www.smw112.org



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EARN WHILE YOU LEARN BECOME AN APPRENTICE

A NEW YORK STATE REGISTERED APPRENTICESHIP IS FOR YOU IF YOU:

- Like good pay and great benefits
- Like to work with your hands
- Have a good mechanical aptitude
- Want a career, not just a job

Apprenticeship is the process of learning a skilled trade/ occupation through on-the-job training and related classroom education. As an apprentice, you are a paid employee, and your wages increase as your skills increase. You will take related classroom instruction to cover the theory, principles, and technical knowledge needed to become skilled in the trade/ occupation. Apprenticeship program sponsors usually pay for these classes and in some programs, taking these classes may also earn you an associate degree! Apprenticeships can last from one to five years, depending on the trade.

At the completion of the program, you receive a Certificate of Completion from the NYS Department of Labor, which is a nationally recognized credential.

APPRENTICESHIP OPPORTUNITIES

Qualifications to become an apprentice vary by program and are outlined in the recruitment notice/job posting for each Apprenticeship opening. Current Apprenticeship openings are listed on the Department of Labor website at dol.ny.gov/apprenticeship/apprenticeship-announcements.

Check back frequently as new opportunities are always being posted.

LEARN MORE ABOUT APPRENTICESHIP


If you would like more information about
NYS Registered Apprenticeship, visit
dol.ny.gov/apprenticeship/become-apprentice

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Thank You



Special Thanks to the Town of Big Flats Dept. of Public Works and the Big Flats Municipal Campus for hosting and supporting the 2025 Try Trades event!

2025 Try Trades Steering Committee

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IBEW Local 139

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CSS Workforce NY

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CSS Workforce NY

Deb Lynch

Career Development Council

Todd Wright

NYS Dept. of Transportation

Sincere thanks to the following companies that generously supplied heavy construction equipment, operators and other supplies needed for our Try Trades event.

ALTA Equipment Company

NYS Dept. of Transportation

Town of Big Flats

Notes...

Notes...

**Special Thanks to our
Lunch Sponsors...**

RWE



Invenenergy



SOUTHERN TIER

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LOCAL 139 ELMIRA



How to apply

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